



“Partnering for Compliance™” West Coast 2015
September 15-18, 2015 at the Crowne Plaze Los Angeles Harbor
Hotel, San Pedro, CA

Sample Participant Comments

The work being done at ‘Partnering for Compliance’ is remarkable. The insight and professional guidance provided by all speakers is priceless and makes me feel confident in taking on the challenges that our company may face while exporting to all our international customers.

Christian Bedolla
Inventory Control/Planner

AOS

ADVANCED ORTHOPAEDIC SOLUTIONS
Torrance, CA 90505

I thoroughly enjoyed the conference. I am so sad that I was sick the last day.

I felt like I learned more in this conference than the SIA one. The guest speakers were much more lively and the atmosphere was more relaxed. I wish more of the people I work with went, but I have come back and am doing my own training to show them what I learned. Thank you for the hospitality and welcoming us all like we were friends.

Chelsea Holland
Trade Compliance Administrator
Esterline | Control & Communication Systems
Korry Electronics Products
Everett, WA 98204

I completely enjoyed the conference, and walked away with the beginnings of a great network, and valuable information. Once again, I thank you!! And, I look forward to many more!!

Bryon Relyea, LCB
Senior Import & Export Compliance Specialist
Avantor Performance Materials, Inc.
Center Valley, PA 18034



I found the conference to be of great benefit and value to my current position and continuing career. The quality of the presentations provided nonpareil understanding and experience with regards to the subject matter than I have found at any other export conference. The speakers were the right people at the right time in terms of current legislation and changes to our field. I look forward to attending another program soon. I believe the time is well worth the time and money involved.

KJ Alexander, J.D.
Export Import Compliance Officer
Alliant Techsystems Ops LLC
Defense Electronics Sys - Northridge, CA

Thanks for putting together such a great event, I learned a lot of valuable information throughout the conference.

Andrew Booth
Analyst, International Trade Compliance
Sierra Nevada Corporation
Arlington, VA 22202

Great job gathering a variety of government officials in a single setting. This is the first time I have been exposed directly to Gov't officials and found it extremely helpful.

CECILIA CERVANTES | Regulatory Affairs & Compliance
E. & J. Gallo Winery

I always look forward to attending. As always, the program was very informative.

Dave M. Baptiste, MSECO®
Center Export Administrator
Armstrong Flight Research Center
Edwards, CA 93523

Partnerships International, Inc.



Partnering for Compliance definitely has a more personal approach with its attendees in comparison to other bigger Trade Compliance Seminar providers. I enjoyed the seminar very much and found that the speakers were all very knowledgeable.

Denice Martinez
Trade Compliance Administrator
Meggitt (Orange County), Inc.

Your compliance seminar was very helpful! It was very insightful and presented in a great and informative forum.

Dina Pacheco
Global Trade Compliance
Cubic Corporation
San Diego, CA

I really appreciated hearing directly from DDTC and DTSA. I have been to BIS Update a few times, but I have not spent an entire day listening to the State Department and Department of Defense. I found that very beneficial.

Marci Copeland, MBA
Export Control Officer
University of California, Irvine
Office of Research

Thank you very much for the well organized conference. All speakers were very well prepared and had excellent presentations. It was interesting to meet all speakers in person and actually see who is on the “other side” of the fence. They are willing to help companies and organizations across the country in their export and import issues. Questions and Answers sections were very helpful as well.

Marina Tindall
Compliance Specialist, Global Compliance

Jeppesen | Digital Aviation | AerData | Boeing
Englewood, Colorado 80112

211 Cocoa Street, SE, Palm Bay, FL 32908, USA
Phone: + 321-952-2978; Fax: +321-953-0234; Email: Ailish@PartneringForCompliance.org
www.PartneringForCompliance.org

Partnerships International, Inc.



Partnering for Compliance West Coast provided an excellent opportunity to hear from various experts on these topics. It was helpful for me to become better educated in order to assist with my company's export compliance program. Thank you to each of the individuals and entities present, and thank you to Ailish and her team.

Nathan Stucky

Quality Manager – Insulation Products
THERMAL STRUCTURES, INC.
Corona, California 92880-5410

To stay up-to-date and network, I try to attend at least one Compliance conference a year. Typically, I attend conferences organized by the Dept. of Commerce and/or Dept. of State. I truly enjoyed Partnering for Compliance conference, the setting was a more relaxed atmosphere. From previous conferences I have attended, the government speakers usually leave as soon as their presentation is complete. The speaking schedule at Partnering for Compliance was flexible, I felt the government speaker made themselves approachable and available to talk with on a one on one basis. They stayed after their individual presentation for not only for the Q&A session, but for breakfast and lunch. There was good representation from many different agencies, it was good to have the opportunity to hear from more than just the Dept. of Commerce and Dept. of State. While many presentations were informative, I found the Q&A sessions to be most valuable. Having the opportunity to hear what regulations a company is challenge by, raises awareness for other companies in attendance.

Pamela McIntyre

Export Compliance Manager
Research Electronics International, LLC.
Algood, TN 38506

As a newbie to this part of the business I learned quite a bit. I feel like I had hit saturation with all the good info. And will need to review it and hear it again in order to catch it all. I thank you for all your hard work in organizing the conference and having it on the West Coast made it easier for my attendance!

Trish Gatley, JD CHC CHPC CCEP-I
Director of Global Compliance
NuVasive, Inc.

211 Cocoa Street, SE, Palm Bay, FL 32908, USA

**Phone: + 321-952-2978; Fax: +321-953-0234; Email: Ailish@PartneringForCompliance.org
www.PartneringForCompliance.org**

Partnerships International, Inc.



I very much enjoyed the conference. Was a great setting to interact with Senior Government Officials. All the presenters were very approachable, accommodating, and sincere in their efforts. Thank you for providing this educational venue, very well orchestrated.

Cheryl Hostetler
Customs and Trade Compliance
UPS Supply Chain Solutions, Inc.
Louisville, KY 40218

211 Cocoa Street, SE, Palm Bay, FL 32908, USA
Phone: + 321-952-2978; Fax: +321-953-0234; Email: Ailish@PartneringForCompliance.org
www.PartneringForCompliance.org