

"Partnering for Compliance[™]" 2022 March 8th, 9th & 10th, 2022 (Virtual)

Sample Participant Comments

• "This was my second time attending the Annual Partnering for Compliance Seminar. As in the past, the conference was extremely informative and a notable learning experience. The presenters were experts in their disciplines and the content was effectively summarized to provide a comprehensive and valuable array of knowledge. The Q & A sessions provided an excellent opportunity for participants to gain assistance with unique circumstances and allowed for additional learning experiences for the entire group. This seminar is a must attend! It provides a rare opportunity to have so many authorities impart such a broad spectrum of information all in one place."

Cheryl Clark **Transformational Security, LLC.** Columbia, MD 21046

"I can tell you that from my view point, a novice, that I was very appreciative of the "going over the basics". My job is to provide the Logistics and Export teams the data they require to do their jobs. By attending the conference I am now able to understand the differences between EAR, ITAR and at least be aware of how complicated the process can be. It also help me be aware of the impacts that export can have on my programs."

Joanne Rabasco BAE SYSTEMS

"Thank you again for another great conference!"

Shawn Johnston Quality Manager Thermal Structures, Inc. | Corona, CA 92880



"Thank you very much for a wonderful conference! I really learned a lot and hope that I will be able to attend in person next year."

Katie McClinton Investigator Raytheon Missiles & Defense Global Ethics & Compliance, Tucson, AZ 85756 USA

"Thank you for the wonderful conference, as always it was very informative and well planned. I truly appreciate having this diverse group of speakers at our fingertips, every aspect of the compliance world that we live every day was covered!"

John McKinney Trade Compliance Administrator

HEICO Corporation

"Another year, another phenomenal Partnering for Compliance export conference. This was the 5th time I've attended this conference and it was the 5th time it delivered. Three full days of export control (and some import) topics covered by subject matter experts from government agencies, law firms, industry, etc., provides for an invaluable source of information. Not only do they present but they also participate in Q & A and further discussion, providing you with multiple opportunities to have questions answered relative to your day to day functions. The ability to also connect with fellow industry professionals and to hear their stories and experiences provide even further support for all. To Ailish & team- thank you again for organizing this and for everything you do for us export compliance professionals. See you next year!!"

Marc Thompson Director of Trade Compliance & Logistics Triman Industries Inc., West Berlin, NJ 08091-9164



"I have attended several Partnering for Compliance conferences since becoming a trade compliance professional years ago. I find the agenda, speakers, and material presented to be the most helpful out of all other compliance training that's available. The PFC conferences are perfect for trade compliance professionals at all knowledge levels, from beginner to expert. I highly recommend that anyone in this field attend a PFC conference every year."

Beth Harden

Regulatory Compliance Manager, ECS[™], ECoP[®], CUSECO[®], LCB KYOCERA AVX Components – Fountain Inn, SC

"I must let you know that I am so appreciative of this annual conference. I have been attending for many years now and I walk away with new knowledge EVERY single time. By far, this conference gives you the most access to government regulators and agencies. We are always able to obtain specific answers to our companies specific issues. Each year I bring at least one of my team members. Our company is able to immediately see the growth in our new employees after attending this conference.

Again, I am very appreciative of the work and effort that is put into making this a huge success every year."

Randi Keenan THE SAFARILAND GROUP Jacksonville, FL

"I found this course extremely helpful and prevalent to my company's day to day procedures. The amount of time that you and all your presenters take to put this course together is very evident and does not go without appreciation. Thank you again and I look forward to your next course."

Stefan J Manz

Stefan J Manz Quality Supervisor Seal Dynamics Hauppauge NY 11788



"This conference is very valuable for all kinds and sizes of businesses because on top of learning lots of important government rules and regulations, it allows participants, while they listen to the presentations, to self-reflect and analyze their processes "live". The speaker's presentations are extremely well prepared and targeted to all but each participant can focus on what's most important and valuable to them in regards to their specifics. This conference also serves as a reminder for all of us that we need to train our employees on export rules on a yearly basis.

And the organizers, Ailish primarily, manage to actually make the conference very enjoyable with keeping everyone's attention with little stories and jokes between the presentations!"

Timothee Dargnies

3D PLUS USA Inc. Chief Executive Officer San Leandro CA 94577

"This year our conference was set-up via WebEx, and it was daunting for me to begin with, technologically, due to my never having done such a meeting and needing to use my laptop (which I had not used on-line for nearly a year ⁽ⁱ⁾)! After getting it updated and set-up it turned out to be the simplest thing to join the meeting and I gotta say I actually paid attention and enjoyed this at least as much as though I were in-person!

I so enjoyed the hosts, Alannah and Ailish, and all the presenters were very well-versed in their fields, and I especially enjoyed the ability to ask questions of these experts!

I will admit that I would rather do it old-school, in-person, but, as an alternative, the WebEx was very effective!"

Zeke Isaacson

SHIPPING MANAGER / EXPORT COMPLIANCE OFFICER MRO AEROSPACE, INC. LARGO, FL. 33777 USA

"Another great conference. Congratulations to you and your team!"

Kristin Stewart General Dynamics, Canada



"The Partnering for Compliance conference is the most thorough and comprehensive event for Industry to fully engage in all aspects of exporting. Government speakers are a wealth of knowledge and understanding of Industry concerns and anxieties. First time attendees receive a total overview of everything they should know. Repeat attendees receive that back to basic reminders they need to keep their Trade Compliance programs strong and functional. It is remarkable to have this level of approachable access to the Government workers that process Industry's applications and their advice for how to properly submit is priceless. Conference speaker Audra Collins is one of the most compelling speakers I have ever had the privilege of listening to. This event is time well spent for every company."

Tracey Burchard Director of Administration Astroseal Products Chester, CT

"I wanted to let you know, in writing, how invaluable your conferences have been for our team and we look forward to them each year.

You assemble a top-notch group of speakers and we especially find the question and answer sessions very educational!

The agenda and materials are well organized and informative.

Looking forward to next year's conference and your smiling faces!"

Gretchen Johnson Export Compliance Specialist II

SAFARILAND Jacksonville, FL 32218



"Program and presenters were excellent! See you next year in Orlando."

Paul Smith Export Compliance Director Barfield, Inc.

"Thank you for hosting this seminar. I learned a fair amount of new information and enjoyed it, as well. I'm sure I will be using some of your jokes and stories in the near future ()." Take care and God Bless!

Mike Williams Quality Manager Camtronics, Tulsa, OK

"I attended the Partnering for Compliance 2022 Virtual Conference and found it to be highly useful. As the Export Control Specialist for the Program Executive Office Missiles and Space (PEO MS) Assistant to the PEO – International (APEO-I), I am always looking for more training opportunities in ITAR and Export Compliance. I found this seminar to have several invaluable areas of instruction. The material presented by Mr. Davis the Deputy Director, Directorate of Defense Trade Controls-Licensing, was particularly of interest to me and the chance to ask questions directly to a senior-level official at DDTC was an incredible opportunity. I also greatly enjoyed the jovial atmosphere created by Ms. NicPhaidin who worked to make the conference entertaining and less "impersonal", which was quite a feat given that it was a virtual event! Kudos to the Partnering for Compliance Organization for a job well-done."

Tracey G. Christian Export Control Specialist Office of the APEO International, PEO Missiles and Space, Quantum Research-Intl Redstone Arsenal, AL

"Thank you very much for the opportunity to take part in the Conference! The event was very useful, productive and I am excited to know that I will be able to take the information provided and use it for our company's future success."

June Wetherbee

Firearms Compliance and Contracts Manager Daniel Defense, LLC. // Black Creek, GA 31308

211 Cocoa Street, SE, Palm Bay, FL 32908, USA Phone: + 321-952-2978; Email: Ailish@PartneringForCompliance.org www.PartneringForCompliance.org