

Partnerships International, Inc.

SEVENTH ANNUAL
“Partnering for ComplianceTM” Conference

with the participation of the

U.S. Departments of Commerce, State, Homeland Security,
OFAC, Census Bureau, FDA, U.S. and E.U. Trade

February 27, 28 and 29, 2008

Pegasus Ballroom (Student Union Building)

University of Central Florida, Orlando Campus

4000 Central Florida Boulevard, Building 52 (Student Union Building); Orlando, FL 32816-3250

Directions to auditorium on campus can be obtained at: www.studentunion.ucf.edu click on DIRECTIONS on left side of screen. This page gives you directions to the auditorium, parking garage & parking lot adjacent to the Student Union Building.

The Seventh Annual “Partnering for ComplianceTM” will focus on a broad spectrum of export/import regulatory and compliance matters of current relevance to companies, organizations, and individuals involved in trading commodities and technologies.

Whilst we cater to all businesses, we place special emphasis on small-to-medium businesses (SMBs), who rarely have the opportunity to gain first-hand knowledge from the experts. Please help us ensure that your SMB contractors and clients have the opportunity to register for this ‘one-stop-shop’ program.

Our objective is to expand your knowledge and awareness of the requirements needed to successfully compete in business, whilst adhering to US federal laws and regulations as we strive for 100% compliance. At the same time, our speakers will provide updates on US Government initiatives and policies addressing export controls and enforcement issues.

To maintain the informal and interactive nature of our program, reservations are strictly limited to the first 200 paid applicants on a first-come-first-served basis.

Since 9/11 there have been considerable regulatory changes in U.S. controls. The complexity of international trade has changed significantly. The Department of Homeland Security; expanded EU; China’s WTO membership and rapid expansion into underdeveloped regions; political considerations, competition for scarce resources, and the emergence of the Indian sub-continent and SE Asia as global players all have an impact on global trade. US exporters will labor under regulatory burdens that may put them at a disadvantage with their global competitors. Solid up-to-date knowledge from the experts is our key to success.

This interactive program will enhance your knowledge base, hopefully increase return on investment and will help maintain your employers’ compliance to become more competitive in the merging global marketplace. We urge you to have many of your questions prepared in advance. Answers will be forthcoming. Ample time has been set aside for the much requested and valued Q&A sessions. An array of eminently qualified experts from the government and the private sector have been brought together to assist you.

An official Certificate of Completion outlining our 4.5 Continuing Education Units (accreditation granted by www.industrycertification.org/CEU_providers.htm) is presented to each participant as evidence of completing the program.

AGENDA

Wednesday, February 27th, 2008

- 7:00 – 7:50 AM **Networking and Continental Breakfast**
- 7:50 – 8:00 Welcome and Administrative Remarks: **Ailish M. Nic Phaidin (C)***
President & CEO, Partnerships International, Inc.
- 8:00– 9:10 **Opening Keynote Address: Warren Miller (C)***
Transportation Sector Network Management, Air Cargo International
Security Policy Division, Transportation Security Administration HQ.
TOPIC: Partnering on Implementing Air Cargo Security Policy
- 9:10- 10:40 **Jerome M. Greenwell (C)***
Trade Ombudsman, U.S. Census Bureau
TOPIC: Mandatory AES - The Inside Track for Partners
- 10:40 – 10:55 **COFFEE & NETWORKING BREAK**
- 10:55 – 12:25 **Gordon Pomeroy (C)***
Assistant Special Agent-in-Charge, BIS, Department of Commerce
TOPIC: Partnering at work – Confronting Enforcement
- 12:25 – 12:55 **LUNCHEON & NETWORKING**
- 12:55 – 3:00 **Enforcement Issues in International Trade**
How to Partner and Avoid Seizures, Fines, Forfeitures, and Penalties
- **Philip Warker (C)*** Chief, Manifest & Conveyance, Cargo Control Division, Cargo Conveyance & Security, Office of Field Operations USCBP, Washington, D.C., **Russell R. Morgan (C)*** Assistant Area Port Director for Trade, Supervisory CBP Officer **Jay Todras (C)*** & Customs & Border Protection Officer **Joseph Mitchell (C)*** (*This session will last from 12:55 p.m. - 2:20 p.m.*)
 - **Michael J. Cestare (C)*** DHS/ICE Sr. Supervisory Special Agent Nat. Security Investigations + Sr. Special Agent **Jose R. Pagan(C)*** (NOTE: ICE segment will also answer questions related to Visa/Immigration issues participants may have) **Important Note:** *This portion of the program is based on real situation recently faced & DHS updates.*
- 3:00 – 3:35 **OPEN Q & A FORUM**
Panel: **Philip Warker *** Gordon Pomeroy *** Jerome M. Greenwell *** Michael Cestare *** Russell R. Morgan *** Mary Ann Cranford *** Jay Todras *** Joseph Mitchell *** Jose R. Pagan *** Christine Borbidge (NOTE: Ms Cranford, Fines, Penalties & Forfeitures Officer, CBP North Florida AND Ms Borbidge, TSA Inspector Orlando will join this session)**
- 3:35 – 5:00 **Bernadette Peers (C)***, Senior Consultant, Strategic Shipping Company, Ltd, UK **AND David Hayes (C)***, Director, David Hayes-Export Controls, UK (former Corporate Head of Export Controls, Rolls-Royce Company)
TOPIC: EU Compliance for US firms (inc. Q&A)

(NOTE: A short session for novice participants on ITAR licensing will take place immediately after 5:00 p.m. ALSO: Mr. Gene Christiansen will be available tomorrow all day for informal consultations)

Thursday, February 28th, 2008

- 7:15– 7:45 AM **Networking and Continental Breakfast**
- 7:45 – 8:00 Administrative Updates and “Partnering for Compliance™ Mentor of Excellence Award” announcement
- 8:00 – 9:15 **Jessica Brinkmann (C)***
Sanctions Compliance Officer, Office of Foreign Asset Controls, Department of Treasury
TOPIC: OFAC’s Role– Your Responsibility (To include Q&A Session)
- (Note: Department of State segment will endeavor to include Entry, Intermediate and Advanced level participants as far as possible and practical.)*
- 9:15 – 10:45 Corporate Compliance Programs - A prospective from the Office of Defense Trade Controls - Current Status, Issues and Future Implementation
David Trimble (C)*
Director, Compliance Division, Office of Defense Trade Controls, DDTC
US Department of State, Washington, DC
- 10:45 – 12:15 Department of State Update – To include basics of making a license determination under the International Traffic in Arms Regulations (ITAR), Department of State policy, positions, and initiatives
Terry Davis (C)*
Deputy Director, Office of Defense Trade Controls Licensing, DDTC
US Department of State, Washington, D.C.
- 12:15 – 1:30 **Luncheon Keynote Speaker: Dr Donald N. Burton (C)***
President, The International Import-Export Institute
TOPIC: Ethics & Trade Compliance: Survival Skills (To include Q&A Session)
- 1:30 – 3:00 Open Q & A Forum with **David Trimble and Terry Davis**
- 3:00 – 4:00 **John P. Priecko (C)***
Vice President, Global Trade Compliance, JPMorgan
TOPIC: Export Controls: Players, Policies and Processes – The Basics of Complying with US Regulations (including Q&A)
- 4:00 – 5:00 **Diashion Reid (C)***
Consumer Safety Inspector, Florida District, Food & Drug Administration
TOPIC: Importing & Exporting FDA Regulated Products

(NOTE: A short session for novice participants on EAR licensing will take place immediately after 5:00 p.m. ALSO: Mr. Terry Davis will be available this afternoon and tomorrow until lunchtime for informal consultations)

Friday, February 29th, 2008

7:15– 8:00 AM **Networking and Continental Breakfast**

8:00 – 8:10 Administrative Updates

(Note: Department of Commerce segment will endeavor to include Entry, Intermediate and Advanced level participants as far as possible and practical.)

8:10 – 10:00 Department of Commerce Update - How to prepare a license application to avoid 'Returned Without Action' (RWA) Status; Common errors on applications, and DoC updates on policy, positions, and initiatives
Elroy “Gene” Christiansen (C)* (Presentation & Update)
Senior Licensing Officer, Bureau of Industry and Security (BIS)
US Department of Commerce, Washington, DC

10:00 – 10:15 **COFFEE & NETWORKING BREAK**

10:15 – 12:00 Continuation US Department of Commerce presentations and updates with **Gene Christiansen**.

12:00 – 12:30 **LUNCHEON & NETWORKING**

12:30 – 1:45 Open Q & A Forum with **Gene Christiansen**

1:45 – 2:00 **COFFEE & NETWORKING BREAK**

2:00 – 4:00 **Adrienne Braumiller, Esq. (C)***
Braumiller Schulz & Co., LLP, Dallas, Texas
TOPIC: Latest Developments in Import Compliance

4:00 – 5:00 **A. Brian Phillips, Esq. (C)***
Attorney-at-Law, Orlando, Florida (former Federal Prosecutor)
TOPIC: Partnering with employers in self protection

5:00 Adjournment of Seventh Annual "Partnering for Compliance™" Program

Q&A MODERATOR: Barbara Clements, Global Trade Compliance Manager, Thermo Fisher Scientific Inc.

The interactive Question & Answer Fora are designed to answer the many, varied, and pertinent questions that exporters and importers face on a daily basis. We urge you to participate fully and actively in these sessions. Participants note: Government officials will not discuss sensitive national security issues. Coffee will be served throughout the day.

PLEASE NOTE: All speaker remarks are strictly not-for-publication without prior authorization from the individual speaker(s).

(C)* = Confirmed (I) = Invited**

Hotel & Car Rental Details

Any hotel accommodation reservations and payments, and any car rental reservations and payments are strictly the responsibility of each individual participant and are *NOT* the responsibility of the organizers. Organizers will accept NO liability regarding these expenses.

We have made special arrangements for participants with:

(Fully Renovated) Holiday Inn - Select/Orlando East-UCF Area

12125 High Tech Avenue; Orlando, FL 32817

Phone: 407-275-9000 or 1-800-465-4329 Fax: 407-381-0019

Online registration: www.hiselect.com/mco-univctrl

Reservations MUST be made by Friday, February 1st, 2008

Go to Group Booking Code & enter: PAR

Normal room rates are \$159.00, however Holiday Inn - Select/Orlando East-UCF Area has given us a special below government rate for all participants of \$103.00 + T&G per night (Single or Double). Breakfast is available in the hotel restaurant at the buffet for \$8.95 + T&G. Should participants wish to arrive early and/or remain in the Central Florida area after the conference, the hotel will offer these same rates. ***It is the responsibility of attendees to arrange their own transport to and from the conference center.***

Early reservations are advisable since the number of reserved rooms is limited.

The Holiday Inn-Select/Orlando East-UCF Area is approximately a 15-minute walk from the conference venue. Car parking fees at UCF at publication are of \$5.⁰⁰ per day. Ticket booths are available in all car parking areas. There are several new covered parking garages and outside onsite parking facilities available on campus located close to the conference center. Please check the campus map for accurate directions to the Student Union Building.

We have also made special arrangements with Enterprise Rent-A-Car. Their cars range in price, however, they will give a special rate of \$29.99 per day or \$164.95 per week for an economy-size car to participants.

Special discount I.D. #: 07C8009 and Client Code: PAR must be quoted to get the special rate.

You should make arrangements for car rental prior to Friday, February 1st, 2008. It will be necessary for you to inform Enterprise directly at the time of your reservation when and where you wish to pick up your car (e.g. Orlando International Airport), together with your flight number, carrier, and time of arrival.

Contact Enterprise Rent-A-Car at www.enterprise.com

To get the special rates for both hotel accommodation and car rental, you must inform them directly that you are attending the "Partnering for Compliance™" Conference on February 27, 28 & 29, 2008 plus the client code PAR. We urge you to make early reservations. We wish you a most fruitful and enjoyable conference, and a pleasant stay in the Central Florida area. A visit to the Kennedy Space Center is definitely worthwhile if you have the time. www.ksc.nasa.gov.

Other hotels in the near vicinity are: Hampton Inn, phone: +407-282-0029 & Towne Place Suites phone: +407-243-6100. Special rates have not been negotiated with these hotels.

Please let us know well in advance in writing if you have special needs, or if you require special assistance in any way, and we will be glad to facilitate you to the best of our ability.

7th Annual "Partnering for Compliance™" Conference
Registration Information

(Reservations are limited to first 200 paid registrants)

Fee schedule for all pre-registered and prepaid (received by Friday, February 1st, 2008)

Non-U.S. Government US\$450.⁰⁰
US Government Employees*: US\$150.⁰⁰

Fee schedule for all registrations received after Friday, February 1st, 2008 must be pre-paid to ensure access to conference:

Non-U.S. Government US\$495.⁰⁰
US Government Employees*: US\$190.⁰⁰

*** The US Government rate does not apply to NASA contractors or any other government contractors.**

Online registrations and credit card payments are now available at our website:
www.partneringforcompliance.org

Registrants who wish to complete the registration form and pay by check may do so:

Make checks payable to: ***"Partnering for Compliance™"*** and mail to:
Ailish M. Nic Phaidin, MPRII
Director, "Partnering for Compliance™"
211 Cocoa Street, S.E., Palm Bay, FL 32909-4314, USA

For further details please contact Ailish M. Nic Phaidin at: (phone) + 321-952-2978, (fax) + 321-953-0234, or (email) Ailish@PartneringForCompliance.org

If paying by check, to ensure timely registration, initial registration via electronic means or fax is recommended. Payment must follow with original completed registration form to ensure accuracy.

NOTE: Cancellations after February 1st, 2008 will not receive a refund. All 'no-shows' at the program will be billed for charges and payment will be expected.

NO EXCEPTIONS.

Cancellations prior to Friday, February 1st, 2008 will receive a full refund less a US\$40.00 handling fee. Timely substitutions will be processed at no additional charge.

REGISTRATION FORM

All attendees **must** complete and send **entire form, including email address** to the address below:

- This registration includes attendee information and payment in full.
 This registration includes attendee information only – payment via check or money order to follow. (*Note: payment must be received by deadline date on previous page.*)

Full Name (Type/Print):

Title:

Company:

Full Address:

(including mail code)

Phone:

Fax:

Cell:

Email address: (PLEASE INCLUDE)

Check/Money Order attached (please state amount): \$

Check/Money Order to follow (please state amount): \$

Signature _____

(email/faxed transmission will be considered as signed by registrant)

All non online registration forms and fees should be mailed to:

Ailish M. Nic Phaidin, MPRII, Director

"Partnering for Compliance™"

211 Cocoa Street, S.E.; Palm Bay, FL 32909-4314, USA

or faxed to + 321-953-0234

Or emailed to Ailish@PartneringForCompliance.org

to reach us no later than Friday, February 1st, 2008 if possible.

The materials in this publication and the presentations to which they pertain express the views of the individual authors and speakers only and do not necessarily represent any of the positions of the organizers on the various issues addressed. These materials and presentations, which are prepared by experts in the relevant subject areas, are intended to provide the audience with valuable information on various topics in international trade and related fields. They are not intended, and should not be construed, as legal advice on any particular matters involving any specific parties. The organizers advise that, in respect of any such particular matters, affected parties should seek legal counsel.